



Info Edge (India) Limited announces Q4 FY20 results for the quarter ended March 31, 2020, Q4 Net Sales (Revenue) up by 10.3%, Billing down by 8%, Total Income up by 5.9%, Operating EBITDA up by 5.8%

Quarter Ended on Mar 31, 2020

- Billing at ₹331.9 crore, down by 8.0% over the corresponding quarter in FY 2018-19.
- Net sales (Revenue) at ₹322.8 crore, up by 10.3% over the corresponding quarter in FY 2018-19.
- Total Income at ₹342.3 crore, up by 5.9% over the corresponding quarter in FY 2018-19.
- Operating EBITDA at ₹96.5 crore, up by 5.8% over the corresponding quarter in FY 2018-19.

Year Ended on March 31, 2020

- Billing at ₹1268.7 crore, up by 7.8% over the financial year ended March 31st 2019.
- Net sales (Revenue) at ₹1272.7 crore up by 15.9% over the financial year ended March 31st 2019.
- Total Income at ₹1360.3 crore up by 12.5% over the financial year ended March 31st 2019.
- Operating EBITDA at ₹402.7 crore up by 18.0% over the financial year ended March 31st 2019.

New Delhi, June 22, 2020: Info Edge (India) Limited today announced results for the 4th quarter and year ended March 31, 2020.

Info Edge recorded Billing of ₹331.9 crore for the quarter ended Mar 31, 2020 compared to ₹360.9 crore in quarter ended Mar 31, 2019, down by 8.0%. Net Sales (Revenue) of ₹322.8 crore for the quarter ended Mar 31, 2020 compared to ₹292.7 crore in quarter ended Mar 31, 2019, up by 10.3%. The deferred sales revenue (amount collected in advance) as at Mar 31, 2020 is ₹465.6 crore, down by 1.9% over the quarter ended Mar 31st 2019. Operating EBITDA has increased by 5.8% from ₹91.3 crore (Q4, FY 2018-19) to ₹96.5 crore. The company reported PBT (before exceptional item) of ₹103.4 crore for the quarter ended Mar 31, 2020 compared to ₹116.8 crore for quarter ended Mar 31, 2019 AND PBT (before exceptional item) for the year ended March 31, 2020 at ₹442.3 crore in comparison to ₹432.0 crore in previous year.

Commenting on the results, Mr. Chintan Thakkar, CFO said “We continue to evaluate the unfolding situation of pandemic. The billings were growing around 13% till mid of March in FY’20 Q4 and it took a hit in the last two weeks of the quarter. Work from home and business continuity plan is operating satisfactorily”

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About Info Edge (India) Ltd

Info Edge (India) Limited (NSE: NAUKRI) is among the leading internet companies in India. Info Edge runs leading internet businesses - Naukri.com - India's no. 1 job site, Jeevansathi.com – one of the leading matrimonial portals, 99acres.com - India's No.1 real estate portal and Shiksha.com – India's leading education portal. The company also owns Quadrangle – an offline executive search business, and Naukri Gulf (a leading jobsite in the Middle East market).

Apart from this Info Edge has made significant strategic investments into emerging internet companies – zomato.com, meritnation.com, policybazaar.com, Canvera.com, happilyunmarried.com

Info Edge has ventured into newer businesses & markets, invested in internet start-ups. The company has attracted a very high quality list of institutional shareholders. With its headquarters in Noida (NCR), the company employs around 4600 people and operates through 77 offices in 47 cities in India and other overseas offices in Dubai, Riyadh, Abu Dhabi and Bahrain catering to the Middle East market.